Fourlis

INVESTOR Factsheet

FOURLIS GROUP
FY 2025

FOURLIS GROUP

A leading retail Group in Southeast Europe, operating a scalable multi-brand retail platform across home furnishings and sporting goods.

INVESTMENT CASE

- **Leading brands**
- **Regional scale**
- **Platform-driven efficiencies**
- **Multiple sources of value creation**

01 Leading international brands
Strong market positions across home furnishings and sporting goods.

02 Scalable regional platform
Shared infrastructure, supply chain, digital capabilities and retail expertise across markets and concepts.

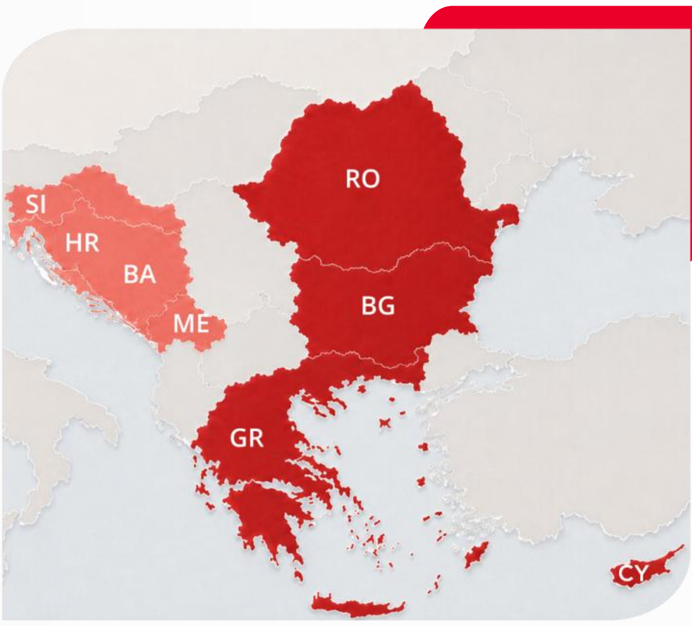
03 Multiple growth engines
Network expansion, Foot Locker rollout, new IKEA formats, new concepts, digital development and entry into additional Southeast European markets.

04 Margin and value creation potential
Operational transformation, disciplined capital allocation, strategic participations and shareholder returns.

GEOGRAPHIC REACH

Core markets
Greece
Romania
Bulgaria
Cyprus

Expansion markets
Croatia
Slovenia
Montenegro
Bosnia & Herzegovina



IKEA

21	3
Stores	E-shops

INTERSPORT THE HEART OF SPORT

124	4
Stores	E-shops

Foot Locker

20	3
Stores	E-shops

Store count as of Sep. 2026.

BUILDING FOURLIS GROUP RETAIL PLATFORM

The transformation plan is designed to improve productivity, enable faster expansion and support margin improvement over the medium term.

- **Shared services**
- **Shared supply chain**
- **Omnichannel architecture**
- **Data & Systems**
- **Retail expertise**

One regional platform supporting scalable growth

SHARE SNAPSHOT

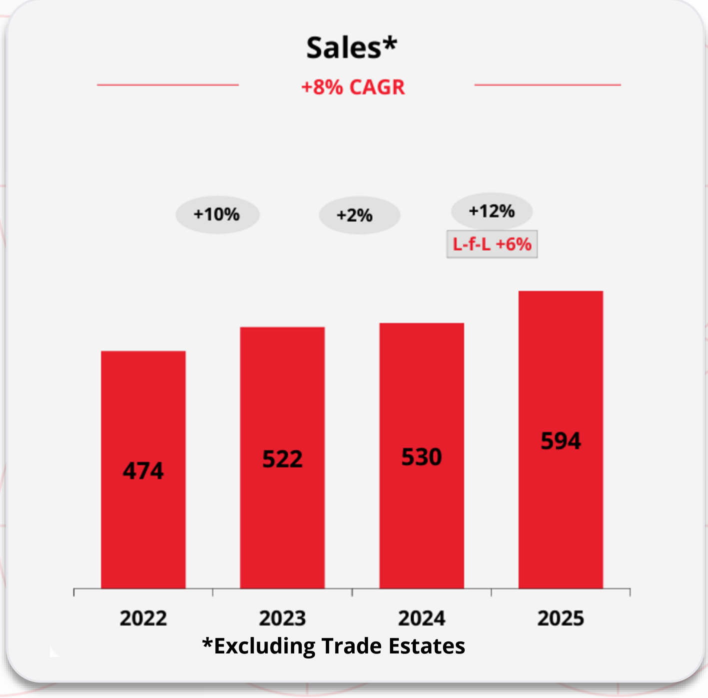
Symbol	Sector	Total securities
FOURK	RETAIL	51,889,670
Exchange	**ISIN**	**Dividend***
Euronext Athens – Main Market	GRS096003009	€0.15/share *approved by the AGM of June 12, 2026

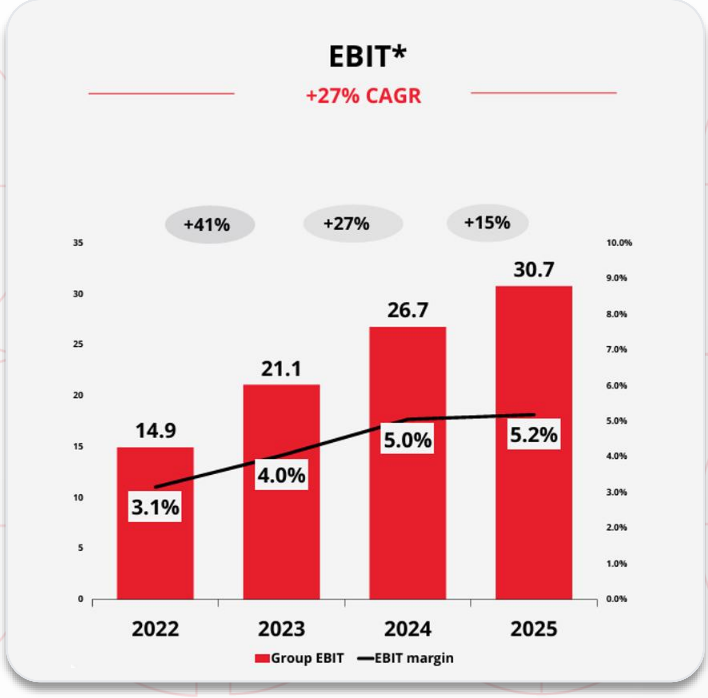
FINANCIAL PERFORMANCE

Sales €594 mil. **+12.1%**	**PBT** €29.6 mil. **5.0% margin**	**2.6x** Net Debt/EBITDA-adj.
EBIT +15% at €30.7 mil. **5.2% margin**	**€21 mil.** Contribution from Associates	**€9.2 mil.** Total Shareholder Remuneration

Double-digit revenue growth & strengthened profitability in FY '25, supported by:

- **Market share gains**
- **Network expansion**
- **Disciplined cost management**



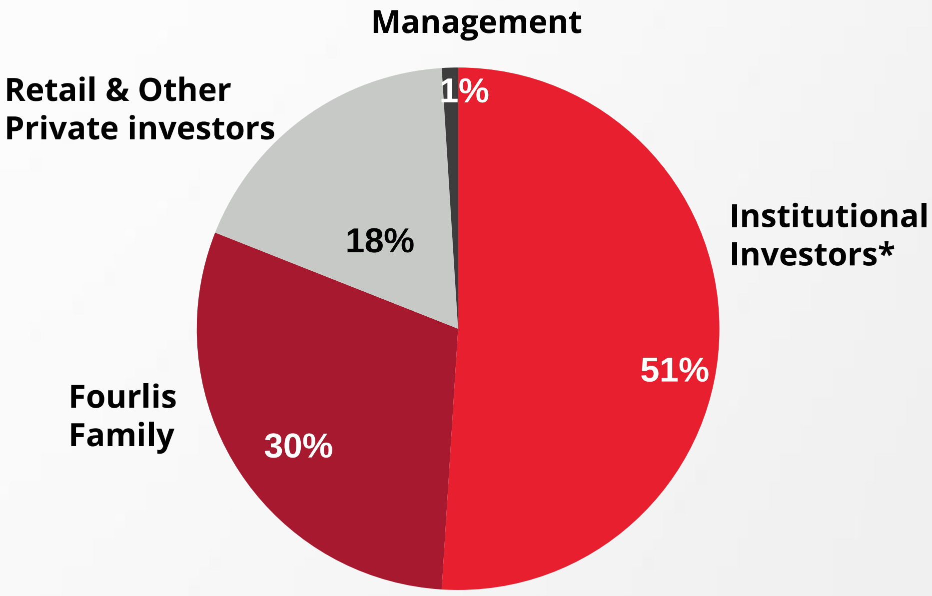


FOURLIS GROUP 2026 GUIDANCE

Sales +8.6% YoY	**€645 mil.**
Gross Profit Margin	**+ 46.5%**
EBIT incl. one-off costs	**€15–17 mil.**
EBIT margin	**2.3–2.6%**

2026 is a transition & investment year, that carries the cost of transformation and external cost pressures, which are expected to be gradually offset by recurring efficiencies from 2027 onwards.

SHAREHOLDING STRUCTURE



**HOLD Alapkezelő Zrt. holds 10.03% as per notification received on 27/06/26.*
QUEST HOLDINGS S.A. holds 10.53% as per notification received on 24/04/26.

- Strong participation of institutional investors
- Balanced ownership structure supporting liquidity & governance
- Alignment between long-term shareholders and management

Resilient IKEA performance & continued market share gains.

Strong Sporting Goods growth, supported by INTERSPORT & Foot Locker expansion.

FY 2025	Revenue	YoY	EBIT	EBIT margin
Home Furnishings	€369.5m	+7%	€27.8m	7.5%
Sporting Goods	€221.0m	+22.0%	€6.3m	2.8%

ESG HIGHLIGHTS

	Separate Chairman and CEO
4.586	Employees
56%	Independent Board Members
57%	Women in total workforce
46%	Women in management
44%	Women on the Board of Directors
15%	Reduction in Scope 1 emissions (Greece, 2025 vs. 2023)
39%	Reduction in market-based Scope 2 emissions (Greece, 2025 vs. 2023)
> €548,000	Community contribution

BOARD OF DIRECTORS

- **Vassilis Fourlis**
  Chairman of the Board of Directors, Executive Member
- **Dafni Fourlis**
  Independent Vice-Chairman, Independent Non-Executive Member
- **Stylianos Stefanou**
  Independent Vice-Chairman, Independent Non-Executive Member
- **John Vasilakos**
  CEO of Fourlis Group, Executive Member
- **Lyda Fourlis**
  Executive Member
- **Maria Georgalou**
  Independent Non-Executive Member
- **Stavroula Kambouridou**
  Independent Non-Executive Member
- **Nicolaos Lavidas**
  Independent Non-Executive Member
- **Konstantinos Paikos**
  Independent Non-Executive Member

KEY DATES

Upcoming Financial Calendar as of July 2026

September 8, 2026
H1 2026 Financial Results

September 9, 2026
H1 2026 Financial Results – analysts briefing

October 20, 2026
Investor Day

November 24, 2026
9M 2026 Key Financial Figures

INVESTOR RELATIONS

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Fourlis
GROUP OF COMPANIES